CHAPTER / MODULE	lule 1: Strategic Corporate Fin	ance			
question number	Question	option A	option B	option C	option D
		Before the action	After the action		
1	Planning is thinking	takes place	takes place	During the action	None of the above
2	thinking in advance about	Past activities	Future activities	Present Activity	All of the above
3	Strategies are	Dynamic	Flexible	Stratic	Both Dynamic and Flexible
4	Strategies are based on	Practical Experiences	Knowledge	Past Knowledge	None of the above
5	Strategies are	Realistic	past oriented	Action Oriented	Realistic and Action oriented
6	Corporate Strategies include	Merger	Acquisition	Diversification	All of the above
7	Strategy ensures	Success	resources	advantage	All of the above
	Shareholders wealth increases		Market value of the	market value of	
8	with the increase in	EPS	firm	the firm	Market price of the equity share
9	Corporate wealth maximization is the value maximization for	Equity shareholders	Stakeholders	Employees	Debt capital owners
10	Relevant cost includes	Avoidable cost	opportunity cost	Future cashflow	All of the above
11	Irrelevant cost includes	Sunk cost	Committed cost	non cash expenses	All of the above
12	Relevant cost affects	Future cashflow	Present Cashflow	Past Cashflow	All of the above
13	Relevant cost is incurred	decisions	decisions	decisions	None of the above
14	Material handling is an	Initial Cost	Operating cost	Non operating cost	None of the above
15	Target cost is a	cost	cost	cost	None of the above
16	ensures	improvement	Improvement	Improvement	All of the above
17	Target cost is achieved during	Product Planning	Design	stages	All of the above
18	impact on	Costing	Profitability	Purchase Price	Negotiations
19	based on previous	Income	Profitability	Budgeting	Expenditure
20	In ZBB there is no scope for	High Costing	Inflated Profitablity	Deflated Budget	Inflated Budget
21	New Business decisions affect	Relevant Costing	Irrelavant Costing	ZBB	Target Costing

	An organisation must compete	Cost, Profit,	Cost, Quality,	Product, Quality,	
22	in the area of	Shareholder wealth	Service	Service	Profit, Cost, Product
23	External failure costs include	Complaints	Quality	Taxes	Service
24	is to ensure	Target cost	Target Margin	Profit Margin	All of the above
25	Target costing helps in cost	Control	Reduction	elimination	protection
26	Value chain analysis includes	R&D	Designing	Marketing	All of the above
27	Value chain analysis	Reduces cost	Enhances customer satisfaction	Utilization of resources	All of the above
28	Strategic Financial Management focuses on	Wealth creation	Capital Appreciation	and Capital Appreciation	None of the above
	What is the primary goal of		To maximize the	To maximize the	
29	financial management?	To minimize the risk	return	owner's wealth	To raise profit
	Strategic cost management is to	Strategic position of a	Financial position of	Profitability	
30	improve	firm	a firm	position of a firm	All of the above
		competitive	strategic competitive	strategic	
31	Strategic cost management sees	advantage	advantage	competitive	All of the above
32	Strategic cost management has	Broad focus	Narrow Focus	No Focus	All of the above
	involves use of cost data for	Superior cost		Better cost	
33	developments of	straegies		strategies	Inferior cost strategies
	The objective of strategic cost	Optimum utilization	Minimum utilization	Best utilization of	Maximum utilization of
34	management is to have	of resources	of resources	resources	resources
35	Strategic cost management is to	quality	creation	performance	All of the above
36	include	Target costing	ABC Costing	Marginal Costing	A & B
37	Appraisal cost includes	Inspection tools	Rework	Scrap	Repair
38	include	Budgetary control	Standard costing	automation	All of the above
		Improves utilizatin of	Improves	Increases credit	
39	Cost control and cost reduction	resources	profitability	worthiness	All of the above
40	product life cycle	Introduction	Growth	Market Survey	Maturity
41	Following is not a initial cost	R&D	Designing	Quality Control	Cost of transport
42	Cost of training is	Acquisition cost	Initial cost	Disposal cost	All of the above
43	financial management is	Wealth Maximization	Profit Maximization	Maximization	Asset Maximization
	maximization takes into	Amount of returns	Timing of	with uncertainty of	
44	account	expected	anticipated returns	returns	all of the above

	The most appropriate goal for	Shareholder wealth		Sales	
45	the firm is	maximization	Profit Maximization	Maximization	Asset Maximization
	Which of this is a criticism of	Profit maximization	Provides funds for	Provides support	
46	profit maximization	is narrow approach	future growth	in emergencies	None of the above
	Which of this is a criticism of	It considers time	It is based on	holders and not	
47	wealth maximization	value of money	cashflows	debt holders	It emphasis on long term goals
			The weighted	of return it must	
			average of the cost	earn on its	The cost of capital of a firm is the
			_		minimum rate of return it must
	The weighted average of the cost of various long-term and short-term sources of finance investors The dividend paid on the equity capital sources of finance investors The constant growth model of equity valuation assumes that which of the following statements on Activity based costing is False? Module 2: Fund Raising The weighted average of the cost of return it must earn on its investments to satisfy the various investors by the company grow at a constant or equal to the growth rate resources are allocated based on efficiencies The dividend paid on the equity capital by the company grow at a constant or equal to the growth rate allocated based on efficiencies The weighted average of the cost of various long-term and short-term satisfy the various investors The dividend paid on the equity capital by the company grow at a constant or equal to the growth rate allocated based on efficiencies The weighted average of the cost of various long-term and short-term satisfy the various investors The dividend paid on the equity capital by the company grow at a constant or equal to the growth rate PTER Module 2: Fund Raising The dividend paid on the equity capital sources of finance investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and short-term satisfy the various investors The dividend paid on and shor		earn on its investments to keep its		
48	The cost of capital of a firm is		sources of finance		investors satisfied.
		the dividends paid by	by the company	may be less than	
	·	the company remain		1 -	the growth rate is less than the
49				<u> C</u>	cost of equity.
	1	_			It doesnot lead to determine the
50	costing is False?	profitability	efficiencies	methodology	potential profitability of business
CHAPTER / MODULE	Module 2: Fund Raising				
question number	Question	option A	option B	option C	option D
		How much each of a	are willing to pay	How much tax per	
	What does the price-to-earnings	• • •	per unit of a	unit investors are	
1	ratio (P/E) tell you?	sells for on average		willing to pay.	None of the above
		Market value/quick	share/market	share/earnings per	
2	How is the P/E ratio calculated?		capitalization	share	None of the above
		decide how much	decide whether a	It helps investors	
		profit a company is	company's shares are	decide on the most	
	What is the most important use	likely to make in	overpriced or	appropriate risk to	
3	of the P/E ratio for investors?	future.	underpriced	reward ratio.	None of the above
	What does a high P/E ratio	A company shares are	_		
4	suggest?	currently overpriced	underpriced.	No relation	None of the above

	of \$100 and its earnings per				
5	share averaged \$2, what is its	20	50	80	100
	share is \$20 and it has a share				
6	price of \$600, what is the P/E	25	30	60	50
	12% debentures is 4 lakhs 18%				
	term loan is 12 lakhs, ke = 18%				
7	and $tax = 30\%$, the WACC is	22.34%	45.55%	15.56%	12.84%
	Following is not an assumption	Debt capitalizing rate			Split between debt and equity is
8	of NOI approach	changes	Constant WACC	No corporate taxes	not important
	The following is not the	Investors behave	buy and sell	There is a	Investors can borrow without
9	assumption of MM approach	rationally	securities	transaction cash	restriction
	Capital structure is optimum	equity share does not	Market value of	Cost of equity	
10	when	change	equity share changes	changes	None of the above
		Enhances credit	greater discretion in	There is no danger	
	Capital structure with equity	standing of the	declaration of	of existance of the	
11	shares only	company	dividend	company	All of the above
	The effect of decrease in	Decreases equity	WACC remain	firm remains	
12	leverage	capitalization rate	constant	constant	All of the above
	Equity Shares As. 40, 00,000				
	8% Preference Share Rs. 10, 00,000				
	'				
13	8% Debentures Rs. 30,	15%	11%	12%	18%
	Equity Snares (400,000 Snares)				
	Rs. 40, 00,000				
	Reserves Rs. 60, 00,000				
	15% Debentures Rs. 20, 00,000				
	14% Bank Loan Rs. 60, 00,000				
14	Cost of Equity & Reserves	11.54%	12.35%	14.54%	12%
	L5ημη SnaPetc5ρημαι Tks. του				
	each) 5, 00, 000				
	10% Preference Share Capital				
15	4, 00, 000	15%	24%	Rs. 24 per share	Rs. 15 per share
	IVV. Dahanturaa III IIII			<u> </u>	1

	Equity Share Capital (KS. 100				
	each) 10, 00, 000				
	10% Preference Share Capital 5, 00, 000				
16	90/ Dahanturas 2, 00, 000	Rs. 52	Rs. 34.50	Rs. 25.50	Rs. 20.50
	Risk include	Key employees leave	Competitors cut the		
17	Kisk illetude	the company	prices	Economic Crisis	All of the above
18	Liquidity ratio includes	current ratio	Debt equity ratio	Liquid Ratio	A & B
	Financial ratios help the lenders	Know the picture of	Compare	Monitor the	
	to	the financial health of	performance of the	changes in	
19	to	the business	business	performance	All of the above
20	Business plan is the source of	Information	Capital	Authority	All of the above
21	To reduce cost by 10% is a	Target	Goal	Mission	Vision
			Ownership is given	tax deductible by	
	Which of the following is an		up with respect to	the corporation	The company has no firm
	advantage of equity financing in	Issuance costs are	the issuance of	whereas interest is	obligation to pay dividends to
22	comparison to debt financing?	greater than for debt.	common stock.	tax deductible.	common shareholders.
	source of capital used to finance				
23	long-term projects?	Common stock.	Long-term debt.	Preferred stock.	Line of credit.
	generally does not impact			Expected return on	
24	managements capital structure	Business risk	Tax position.	assets.	Management aggressiveness.
	operating leverage when		more sensitive to		
	compared to the industry	Firm has higher	changes in sales	Firm is more	
25	average implies that the	variable costs.	volume.	profitable.	Firm is less risky.
		ratio that results in		locating the mix of	
		the lowest possible	is generally a mix of	debt and equity	
	A firm's optimal capital	weighted average cost	40 percent debt and	which causes the	exists when the debt-equity ratio
26	structure:	of capital.	60 percent equity.	earnings per share	is .50.
		If a firm employs	leverage will always	is always	
		financial leverage, the	have a higher	beneficial to a	
	Which one of the following	shareholders will be	earnings per share	firm when the	The benefits of leverage are
	statements concerning financial	exposed to greater	than a firm which	interest rate on the	unaffected by changes in a firm's
27	leverage is correct?	risk.	does not employ	debt is less than	earnings before interest and taxes

		Discount rate which	firm must earn on	Coupon rate the	
		the firm should apply	its existing assets to	firm should expect	Maximum rate which the firm
	The weighted average cost of	to all of the projects it	maintain the current	1 * *	should require on any projects it
28	capital for a firm is the:	undertakes.	value of its stock.	bond issue.	undertakes.
	7%, a cost of equity of 11%,				
	and a cost of preferred stock of				
	8%. The firm has 104,000				
	shares of common stock				
	outstanding at a market price of				
	Rs. 20 a share. There are 40,000				
	shares of preferred stock				
29	outstanding at a market price of	9.14%			6.67%
	the cost of equity capital, the	Return on the stock	the return on the	Beta times the	
	expected excess market return	minus the risk-free	market and the risk-	market risk	
30	is equal to the:	rate.	free rate	premium	Beta times the risk-free rate.
				market and asset,	
		direction of the	,	but not their co-	
31	on the:	market variance	market.	movement	All of the above
	is given by the dividing the			standard	
	of the stock with		covariance;	deviation;	
32	the market portfolio by the	variance; covariance	variance	variance	expected return; variance
	A firm with high operating		in its production	its production	
33	leverage has:	production process.	process.	process	high price per unit.
			the WACC, the		
			weight assigned to		
			the preferred stock is		The weight of the common stock
		The WACC may	based on the coupon		used in the computation of the
			rate multiplied by	will decrease as	WACC is based on the number of
	the weighted average cost of	debt-equity ratio	the par value of the	the corporate tax	shares outstanding multiplied by
34	capital (WACC)?	increases.	stock.	rate decreases	the book value per share.

	annual dividend of \$1.30 a				
	share next month. The market				
	price of the stock is \$24.80 and				
35	the growth rate is 3 percent.	7.58%	7.91%	8.24%	8.40%
		The minimum rate	equity-financed		
		that a firm should	portion of an	By far the most	
		earn on the equity-	investment that, at	difficult	
	The cost of equity capital is all	financed part of an	worst, leaves the	component cost to	Generally lower than the before-
36	of the following EXCEPT:	investment.	market price of the	estimate.	tax cost of debt
	return for equity in a company			The earnings for	
	using the CAPM, it is necessary			the next time	The market return expected for
37	to know all of the following	The risk-free rate	The beta for the firm	period.	the time period.
	individual components of a				
	firm's financing, the corporate				
38	tax rate is important to which of	Common stock.	Preferred Stock	Debt	None of the above
	company must provide a higher	There is less demand	There is greater	systematic risk	
	expected return than the debt of	for stock than for	demand for stock	involved for the	There is a market premium
39	the same company because	bonds.	than for bonds.	common stock	required for bonds
	A critical assumption of the net	That debt and equity	That dividends	constant	
	operating income (NOI)	levels remain	increase at a	regardless of	That interest expense and taxes
40	approach to valuation is:	unchanged.	constant rate.	changes in	are included in the calculation.
		capitalization rate		That total risk is	
	The traditional approach	holds constant with	That there is an	not altered by	
	towards the valuation of a	changes in financial	optimum capital	changes in the	
41	company assumes:	leverage.	structure.	capital structure	That markets are perfect.
42	preference share capital is	Fixed	Fluctuating	Both A & B	None of the above
43	Dividend on share capital has	tax benefit	no tax benefit	Tax liability	None of the above
		Equity plus Market	Sum of all assets		
44	Value of the Firm is	value of Debt	minus liabilities	A & B	None of the above
45	failure cost	Replacement	Product rejection	complaints	Warranty claims
46	on	budget	Cost benefit analysis		None of the above
47	If ROI is more than cost of debt	EPS Increase	Increases	Both A & B	None of the above

	The effect of increase in	Increases equity	WACC remain	firm remains	
48	leverage	capitalisation rate	constant	constant	All of the above
49	break even point then	capitalisation rate constant constant All of the above that then EPS will be positive EPS will be negative No effect on EPS Cash of Debt Incredevel of EBIT Debt financing will Equity financing will be advantages EPS will reduce None of the above	Cash of Debt Increases		
	If the expected level of EBIT	Debt financing will	Equity financing		
50	exceeds the indifference point	be advantages	will be advantages	EPS will reduce	None of the above
51	incorrect for NOI?	k0 is constant	kd is constant	ke is constant	kd& k0 are constant
		Approach, overall	Under NI Approach,	Approach, overall	
		cost of capital	overall cost of	cost of capital	
52	Which of the following is true?	remains same	capital remains same	remains same	None of the above
		Interest is tax-	Does not dilute		
53	Advantage of Debt financing is:	deductible,	owners control	It reduces WACC	All of the above

	Question	A	В	C	D
1	Goodwill is an asset.	fixed	tangible	Intangible	None of the above
2	Goodwill has value.	fixed	Realisable	flexible	None of the above
3	Goodwill is not a asset.	Fictitious	Intangible	Realisable	None of the above
	Goodwill may be or	Purchased/Non purchased	Purchased/Non sale	sale/Non sale	None of the above
5	Only goodwill is accounted.	sale	fixed	Purchased	None of the above
6	is calculated on the basis of adjusted average profit.	NRR	Net profit	FMP	None of the above
	is equal to Rate of interest plus rate of risk.	Net profit	NRR	FMP	None of the above
	Investments are assets.	trading	Non trading	fixed	None of the above
9	value depends on Net assets.	Intrinsic	sales	production	None of the above
10	Yield value depends on	Net profit	Gross profit	Net loss	None of the above
11	Fair value is the of Intrinsic value and yield value.	Total	Average	double	None of the above
	EPS depends on net profit available toshareholders.	Preference	Equity	Bonus	None of the above
13	P/E ratio is a relationship between and	TP & EPs	MP & TPs	MP & EPs	None of the above
14	Goodwill is	an intangible asset	a fixed asset	realisable	all the above
15	Goodwill is to be valued when	amalgamation takes place		a partner is admitted	all of the above
16	Goodwill is paid for obtaining	future benefit	Present benefit	Past benefit	none of the above
17	Super profit is	excess of average profit over normal profit	extra profit earned	average profit earned by similar companies	none of the above

18	Normal profit is	average profit earned	Profit earned by similar companies in the same industry	a and b	none of the above
19	Normal profit depends on		Average capital employed	both a and b	none of the above
20	Goodwill as per purchase of average profit metho	-	× Amount of purchases	purchases	all of the above
	Goodwill as per purchase of super profit method is equal to	Super Profit		Super Profit · No of year's Purchases	none of the above
22	Normal Rate of Return depends on	Rate of Interest	Rate of Risk	both a & b	none of the above
23		assets should be	Intangible assets should be considered	Fictitious assets should be considered	none of the above
24	Any non trading income included in the profit should be	eliminated	added	ignored	none of the above
25	Under capitalisation of super profit method, Goodwill is equal to	Capitalised Value of	Capitalised value of maintained profit	a and b	none of the above
	Capital employed at the end of the year is Rs 4,20,000. Profit earned Rs 40.000. Average capital employed is	Rs 4,20,000	Rs 4,00,000	Rs 4,40,000	Rs 4,60,000
	Rate of interest is 11% and the rate of risk is 9%. The normal rate of return is	11%	9%	20%	2%
	Capital employed at the beginning of the year is Rs 5,20,000 and the profit earned during the year is Rs 60,000. Average capital employed during the year is	RS 5,50,000	Rs 5,20,000	Rs 5,80,000	Rs 4,60,000
	Average Profit is Rs 19,167 and normal profit is Rs 10,000. The Super Profit is	Rs 9,167	Rs 29,167	Rs 19,167	Rs 10,000
	Super Profit is Rs 9,167 and the Normal Rate of Return is 10% Goodwill as per capitalisation of Super Profit method is equal to		Rs 90,600	Rs 67,910	Rs 95,000

	Capital employed is Rs 50,000 Trading Profit amounted Rs 12,200, Rs 15,000 and Rs 2000 loss for 2008, 2009 and 2010 respectively. Rate of interest is 8% and the rate of risk is 2% Remuneration from alternative employment of the proprietor is Rs 3,600 pa. Amount of Goodwill at 3 years. purchase of super Profit is	Rs 8,000	Rs 8,800	Rs 8,850	Rs 9,500
32	Shares are to be valued on	Mergers	Sale of shares	Gift tax	all of the above
33	Quoted shares are those shares which are	Listed on the stock exchange	quoted daily	quoted by the seller	quoted by the buyer
34	Under net asset method value of a share depends on	net assets available to equity shareholders	net assets available to debentures holders	net assets available to prefer shareholders	none of the above
35	Net asset value is also called as	asset backing value	intrinsic value	liquidation value	a, b and c
36	While deciding net asset value fictitious assets	Should be considered	Should not be considered	added to total assets	none of the above
37	Net asset value method is based on the assumption that the company is	a going concern	going to be liquidated	a & b	none of the above
38	Vield value depends on	Future maintainable Profit	, , ,	Normal Rate of Return	all of the above
39	F.M.P. for yield valuation is	Future Profit	Profit that would be		none of the above
40	Yield value is based on the assumption that	the company is a going concern	the company will be liquidated	the company is sick	none of the above
41	Fair value of a share is equal to	Intrinsic Value only	Yield value only	Average of Intrinsic and Yield Value	none of the above
42	, , , ,	Value of fully Paid Share - calls unpaid per share	Calls in arrears per share	Paid up value per share	none of the above

The company earns a net profit of Rs 24,000					
with a capital of RS 1,20,000. The NRR is 10%. Under capitalization of super profit, goodwill	1 20 000	70.000	12.000	24.000	
	1,20,000	70,000	12,000	24,000	
43 will be					

Sr.n	Question	A	В	C	D
1	In inside party buys business.	MBO	MBI	KPO	Debt
2	In outside party buys business.	MBI	MBO	WTO	КРО
3	MBO occurs when existing growth is	fast	slow	weak	None of the above
4	MBO involves study.	Flexibility	Feasibility	Both A & B	None of the above
5		Balance	Value and price	professionalism	None of the above
6		Position terms	exit expectation	repayment terms	None of the above
7	MBO / Ins is a combination of and .	MBO, MBI	Due Diligence,MBO	Due Diligence,MBI	None of the above
8	Operational D.D. is a part of	Due Diligence	Due date	Due Debt	None of the above
9	In negotiations do not make any	liquidation	requidation	assumptions	None of the above
10	The offer must be and	Just, fixed	Just, flexible	Just, equitable	None of the above
11	In negotiations make suggestions.	Negative	positive	Both A & B	None of the above
12	funders are keen to examine cash flow.	Business	Debt	Company	None of the above
	Report is drafted at the stage.	completion	execution	implementation	None of the above
14		Strategy	planning	Execution	None of the above
		completion	execution	implementation	None of the above
	Strategy for growth is given in a business plan developed for .	Partners	Managers	Funders	None of the above
17	MBO occurs when	Existing growth of the company is	Management lacks managerial skin.	Existing management is very strong.	a & b
18	The management team consists of:		Employees with or without external	One or more directors and employees.	None of the above.
19	MBO process involves:	Feasibility	Deal	Funding	All of the above
20	MBO process is extremely:	Delicate	Easy	Difficult	None
21	Financial advisor is to :	Evaluate the feasibility of		Identify financial supporters	All of the above.
	The components of feasibility include :	rate	Analysis of strategic Buyout.	Structure of the industry.	All of the above
	In negotiation following should be given attention:.	Lay all cards on the table	Make no assumptions	Carryout a recap	All of the above.

24	Negotiation process includes the following aspects:	Professionalism	Balance	Value and price	All of the above
	Negotiation includes the following:	Evaluation of management team	Business Plan	Review of market	All of the above
26	Funding offer is assessed in terms of:	Repayment terms	Position of default	Exit expectations	All of the above
27			Financing	Legal documentation	All of the above
28	The Legal agreements cover	Snarenoiders	A/A	Funding documents	All of the above
29	Business plan developed for funders includes :	History of business	Profile of management team	Strategy for growth	All of the above
30	Business plan developed for funders includes:	Overview of business	Strength of business	Analysis of market	All of the above
		Management team	Management team		
	In MBI	from inside buys the	from outside buys the	Government buys the business	None of the above
31		business	business		
32	Due Diligence includes :		Legal D.D.	H.R. D.D.	All of the above
33	The principles of D.D. include:	maependence principle	Prudence principle	Comprehensiveness principle	All of the above
34	The stages in financial D.D. include:	Project preparation	Project planning	Implementation and completion	All of the above

	Question	A	В	C	D
		Latin	Italian	French	
1	word.		Tunun		None of above
2		Profit	Competition	Both A and B	None of above
3		Written	Documented	Oral	None of above
		Systematic risk	Macro level	Top level	None of above
5	Unstematic risk is	Micro level	Top level	Macro level	None of above
	Review of Accounting quality is	Financial Risk			
6	included in Analysis.		Business Risk	Market Risk	None of above
7	Financial flexibility involves existence of	liquid Investment	fixed Investment	Indirect Investment	None of above
_	Strategy is a key dimension of			Management	
8		Ownership	Partnership		None of above
	Project risk analysis includes		ala ana a avvituv	Debt equity	None of above
9		equity	share equity	Default risk	None of above
10		Default Management	Default Payment	Default risk	None of above
		credit Var	Credit assessment		
11	method.		-	Credit spread	None of above
	Expert system is based on of	7	6	 -	4
12	credit. Credit scoring model is	Due diet De elseusetes	N A a black a sa a bi a a l	Based on 6CS	None of above
13	Credit scoring model is	Predict Bankcruptcy	Mathematical		
14		Mathematical	Bankruptcy	Based on 6CS	None of above
	Credit management is	Backward looking	forward looking		None of above
		forward looking	D (Backward looking	None of above
16	<u> </u>	credit Var	Professional looking	C 1'4	
17			Credit spread	Credit assessemnt	None of above
18			Receivable	Counterparty	None of above
	risk arises due to marketing and	Receivable	Counterparty	Commercial	
19	distribution.				None of above
20	Customers do not pay is a risk.	Counterparty	Commercial	Receivable	None of above
	can expose organisation to			Nature	
		Factory	Organisation		None of above
22	'Risk' is derived from	Italian word	French word	Latin word	None of the above

23	'Risk' Management is important due to	Globalised environment	Increasing competition	Regulatory authorities	All of the above
_	Magnitude of risk must be	Documented	Written	Oral	None
	Risk can be	Systematic	Unsystematic	Internal	All of the above
	Unsystematic risk is	Micro level	Macro level	Top level	None
	Parameters used for assessment of business risk include	Diversification	Seasonality	Cost structure	All of the above
	Financial Risk Analysis includes	financial performance	Review of Accounting quality	events	All of the above
29	Financial flexibility involves	investments	Ability to sell idle assets	and bank balance	All of the above
30	Key dimensions of management evalution	Track record	Strategy	Performance	All of the above
31	Project Risk analysis includes	Relativity to business integation	Size of the project	Debt equity	All of the above
32	Credit Risk is also refered to as	Default Risk	Performance Risk	Counterparty Risk	All of the above
33	Credit quality analysis involves	Concentration risk	Settlement Risk	Country Risk	All of the above
34	Credit assessment methods include	Judgemental method	Expert system	Statistical models	All of the above
35	Exper system is based on :	Judgement	6Cs of credit	Study of financial statements	All of the above
36	Credit scoring model is	Mathematical	Statistical	Rigourous	All of the above
37	Z'score model is for prediction of	Bank ruptcy	Financial status	Operational performance	None of the above
38	Credit management is concerned with	Identification and selection of borrower	Identificaiton of risk	Identification of default	All of the above
39	Credit management is	Backward looking	Forward looking	Professional looking	All of the above
40	Credit risk management is concerned w	Probability of default	Probability of repayment	Probability of sales	All of the above
41	Goals of credit Risk management includ	Maintain Risk-return discipline	Fix proper exposure limit	Maintain balance between credit risks and other risks	All of the above
42	Expected Losses is the	Average loss rate	Future losses	Past losses	None of the above
43	Credit var is	a worst loss	a future loss	a past loss	None
44	Counterparty Risk is a risk	to each party of a countract	to some parties of a contract	to one party to a contract	none
	Counterparty selection is done on the basis of	Credit rating	Credit spread	Experience in trading	All of the above
46	RM process includes	Identification of hazards	Risk assessment	Tactical Risk decision	All of the above

47	Hedging strategies include	Arbitrage	Averaging	Off set	All of the above	
48	Operational hedging strategies include	Reserves and redundancy	Diversification	Risk sharing and transfer	All of the above	
49	Value based management includes Creating value Managing for value Measuring value		All of the above			

2)	A. B. C. D. Fol A. B. C.	Inspection tools Rework Scrap Repair Iowing is not a stage in product life cycle Introduction Growth Market Survey Maturity
3)	Irre	elevant cost Includes
	A.	Sunk cost
	В.	Committed cost
	C.	Non-cash expenses
	D.	All of the above
4)	Str	ategic Financial Management focuses on
	A.	Wealth Creation
	В.	Capital Appreciation
	C.	Wealth Creation and Capital Appreciation
	D.	None of the above
5)	Cos	st of training is
	A.	Acquisition cost
	В.	Initial cost
	C.	Disposal cost
	D.	All of the above
6)	Pro	cess of carrying out a plan in a skilful way is
	A.	Management
	В.	Strategy
	C.	Skill
	D.	None of the above
- '		
7)		evant cot affects
	Α.	Future cash flow
	В.	Present cash flow
	C.	Past cash flow

D. All of the above

8)	Str	ategies are based on
	A.	Practical experiences
	В.	Theoritical knowledge
	C.	Past knowledge
	D.	None of the above
9)	Pla	nning is a
	A.	Future oriented activity
	В.	Past oriented activity
	C.	Present oriented activity
	D.	None of the above
10)	Fol	lowing is not an initial cost
	A.	R & D
	B.	Designing
	C.	Quality control
	D.	Cost of transport
11)	Pla	nning is thinking
	A.	Before the action takes place
	В.	After the action takes place
	C.	At the action takes place
	D.	None of the above
12)		ategies are
		Dynamics
		Flexible
		Static
	D.	Both a and b
13)	Cas	sh management strategy is
_5,	A.	
	В.	To delay collection from debtors
		Pay expenses in advance
	D.	Pay suppliers in advance
14)		n to achieve a particular purpose is
± +/	A.	Strategic
	В.	Strategy
		Planning
	D.	Goal
	υ.	Goul

15) Str	ategic Financial Management takes into account
A.	Integrated view
В.	Holistic view
C.	Integrated and Holistic View
D.	None of the above
16\ C+r	ategic Financial Management Caters to the interest of
	All shareholders
	All customers
	All suppliers
D.	All stakeholders
17) W	ealth maximisation means
A.	Maximisation of wealth
В.	NPV
C.	IRR
D.	Profit
18) Str	ategic and management involves use of cost data for development of
A.	Superior cost strategies
В.	Good cost strategies
C.	Better cost strategies
D.	Inferior cost strategies
19) Ma	anagement's most important mission is to
	Maximize shareholders wealth
	Maximize profit
	Maximize sales
	Liquidity management
σ.	Equality management
	areholder's wealth is measured by the product of number of shares owned, multiplied
	th the current
	MPS
	EPS
_	EVA
D.	CVA
21) Tai	get costing is a
A.	Tool for reducing overall cost
В.	Target to be achieved
C.	Target to be hit
D.	None of the above
22) TO	M is to create
A.	
В.	
	Both a and b
	None of the above

23)	Εqι	uity shareholders are
	A.	Creditors
	В.	Owners
	C.	Loan creditors
	D.	None of the above
24)	Puk	olic Deposits are
		Secured
	В.	Unsecured
		Non Refundable
		None of the above
25)	Zer	o interest bonds are issued at
,		Discount
	В.	Premium
	C.	Par
	D.	None of the above
26)	An	appropriate capital structure is
	A.	Flexible
	В.	Conservator
	C.	Minimum risk of loss of control
	D.	(a), (b), (c)
27)	The	e factor which is not relevant for determination of debt equity mix
	A.	Taxation
	В.	Nature of Asset base
	C.	Industry Norms
	D.	Viability of Cash Flows
28)	Fina	ancial decisions are based on
	A.	Cost of capital
	В.	Capital
	C.	Fixed Assets
	D.	None of the above
29)	Cos	t of obtaining another rupee of new capital is
	A.	Marginal cost
	В.	Average cost
		Specific cost
	D.	None of the above
30)	The	e security which has controlling right is
	A.	
	В.	Debentures
		Equity shares
	D.	Public deposit

A. Historical costB. Future cost
B. Future cost
C. Specific cost
D. None of the above
32) Business plan is a source of
A. Information
B. Authority
C. Capital
D. All of the above
33) Defining values and beliefs is a
A. Strategy
B. Philosophy
C. Target
D. Goal
34) Infrastructure development has an impact on
A. Reduction in production
B. Reduction in poverty
C. Reduction in cost
D. Reduction in jobs
35) Seeing what you want your company to become is a
A. Vision
B. Mission
C. Target
D. All of the above
36) To reduce cost by 10% is a
A. Target
B. Goal
C. Mission
D. Vision
37) For PPP there should be
A. Collaboration between public sector and private sector
B. Cooperation between public and private sector
C. Non-cooperation between public and private sector
D. None of the above
38) Infrastructure finance is for
A. Infrastructure projects
B. Government expenditure
C. Municipal expenditure
D. Private sector

39)	Wh	at you want to achieve is a
	A.	Mission
	B.	Vision
	C.	Target
	D.	All of the above
40)	Cor	nbined cost of various sources of capital is
	A.	Composite cost
	В.	Marginal cost
	C.	Specific cost
	D.	None of the above
41)	The	e security on which the rate of dividend is not fixed is
	A.	Equity shares
	B.	Preference shares
	C.	Debentures
	D.	Public deposits
42)	The	e two major sources of finance for a company are
	A.	Equity shares and Retained earnings
	B.	Equity and Preference shares
	C.	Equity and Profit
	D.	Equity and Debt
43)	The	e optimum capital structure is obtained when the market value per equity share is
	A.	Maximum
	B.	Minimum
	C.	Zero
	D.	None of the above
44)	God	odwill is
	A.	An intangible asset
	B.	A fixed asset
	C.	Realisable
	D.	All of the above
45)	Wh	ile deciding net asset value fictitious assets
	A.	Should be considered
	В.	Should not be considered
	C.	Added to total assets

D. None of the above

46)	F.M	.P. for yield valuation is
	A.	Future Profit
	В.	Profit that would be available to equity shareholders
		Past Profit
	D.	None of the above
47\	Th.	unio sinte est D.D. include
47)		principles of D.D. include
		Independence principle
		Prudence principle
		Comprehensiveness principle
		All of the above
48)		considers the market in which a business sits.
		Commercial due diligence
		Finance due diligence
		Legal due diligence
	D.	None of the above
∕ 10\	Λην	non- trading income included in the profit should be
73)	A.,	Eliminated
		Added
		Ignored None of the above
	υ.	Notice of the above
50)	The	components of feasibility include
	A.	Analysis of growth rate
	В.	Analysis of strategic Buyout
	C.	Structure of the industry
	D.	All of the above
51)	Fina	ancial due diligence provides peace of mind to
	A.	Corporate Sector
	В.	Financial Buyer
	C.	Both Corporate and Financial Buyer
	D.	None of the above
52)	МВ	O occurs when
	A.	Existing growth of the company is slow
	В.	Management lacks managerial skill
	C.	Existing management is very strong
		Both a and b
53)	Neg	otiation includes the following
	A.	Evaluation of management team
	В.	Business plan
	C.	Review of market

D. All of the above

54) focusses on verifying the economic information	on provided and to assess the			
underlying performance of the business.				
A. Commercial due diligence				
B. Finance due diligence				
C. Legal due diligence				
D. None of the above				
55) Fair value of a share is equal to				
A. Intrinsic value only				
B. Yield value only				
C. Average of Intrinsic and Yield value				
D. None of the above				
56) Finance due diligence report is due to				
A. Evaluation				
B. Interpretation				
C. Communication				
D. All of the above				
57) Financial advisor is to				
A. Evaluate the feasibility of Buyout				
B. Value the business				
C. Identify financial supporters				
D. All of the above				
58) While calculating capital employed				
A. Tangible trading assets should be considered				
B. Intangible assets should be considered				
C. Fictitious assets should be considered				
D. None of the above				
59) Normal profit is				
A. Average profit earned				
B. Profit earned by similar companies in the same industr	·V			
C. Both a and b	,			
D. None of the above				
60) Goodwill is paid for obtaining				
A. Future benefit				
B. Present benefit				
C. Past benefit				

D. None of the above

61)	Qu	oted shares are those which are
	A.	Listed on the stock exchange
	B.	Quoted daily
	C.	Quoted by the seller
	D.	Quoted by the buyer
62)	Go	odwill as per purchase of average profit method
	A.	Average profit
	B.	Average profit * Amount of purchases
	C.	Average profit * No. of years purchases
	D.	None of the above
63)		covers intra-corporate and inter-corporate transactions.
	A.	Commercial due diligence
	В.	Finance due diligence
	C.	Legal due diligence
	D.	None of the above
64)	Sup	per profit is
	A.	Excess of average profit over normal profit
	B.	Extra profit earned
	C.	Average profit earned by similar companies
	D.	None of the above
65)	Val	ue based management includes
	A.	Creating value
	B.	Managing for value
	C.	Measuring value
	D.	All of the above
66)	Cou	unterparty Risk is a risk
	A.	To each party of a contract
	В.	To some parties of contract
	C.	To one party to a contract
	D.	None of the above
67)	Goa	als of Credit Risk Management includes to
	A.	Maintain Risk-return discipline
	B.	Fix proper exposure limit
	C.	Maintain balance between credit risks and other risks

D. All of the above

68)	Credit management is		
	A.	Backward looking	
	В.	Forward looking	
	C.	Professional looking	
	D.	All of the above	
69)	Risk	Management is important due to	
	A.	Globalised environment	
	В.	Increasing competition	
	C.	Regulatory authorities	
	D.	All of the above	
70)	Pro	ject Risk analysis includes	
	A.	Relativity to business integration	
	В.	Size of the project	
	C.	Debt equity	
	D.	All of the above	
71)	Uns	systematic risk is	
	A.	Micro level	
	В.	Macro level	
	C.	Top level	
	D.	None of the above	
72)	Cre	dit quality analysis involves	
	A.	Concentration risk	
	В.	Settlement risk	
	C.	Country risk	
	D.	All of the above	
73)	Key	dimensions of management evaluation are	
	A.	Track record	
	В.	Strategy	
	C.	Performance	
	D.	All of the above	
74)	Par	ameters used for assessment of business risk include	
	A.	Diversification	
	В.	Seasonality	
	C.	Cost structure	
	D.	All of the above	
75) Ma		gnitude of risk must be	
	A.	Documented	
	В.	Written	
	C.	Oral	

D. None of the above

76)	Fina	ancial Risk Analysis includes	
. •,		Evaluation of future financial performance	
		Review of Accounting quality	
		Disclosure of material events	
		All of the above	
77)		can be	
,		Systematic	
		Unsystematic	
		Internal	
	_	All of the above	
781		process includes	
, 0,		Identification of hazards	
		Risk assessment	
		Tactical Risk decision	
		All of the above	
	υ.	All of the above	
70) Cro		dit management is concerned with	
, , ,		Identification and selection of borrower	
		Identification of risk	
		Identification of default	
		All of the above	
	٥.	7 th of the above	
80)	Ехр	ected losses is the	
,		Average loss rate	
		Future losses	
		Past losses	
		None of the above	
81)	Financial flexibility involves		
	A.	Existence of liquid investments	
	В.	Ability to sell idle assets	
	C.	Availability of cash and bank balance	
	D.	All of the above	
82)	'Ris	k' is derived from	
	A.	Italian word	
	В.	French word	
	C.	Latin word	
	D.	None of the above	
83)		score model is for prediction of	
	A.	Bankruptcy	
	B.	Financial status	

C. Operational performance

84)	84) Hedging strategies include		
	A.	Arbitrage	
	В.	Averaging	
	C.	Off set	
	D.	All of the above	
85)	5) Credit Risk Management is concerned with		
	A.	Probability of default	
	В.	Probability of repayment	

- C. Probability of sales
- D. All of the above